

## 2011

OCT 2 8 2010

Greater Wildwoods Tourism Improvement & Development Authority

# Authority Budget



Division of Local Government Services

# Greater Wildwoods Tourism Improvement & Development Authority

#### **AUTHORITY BUDGET**

FISCAL YEAR: FROM January 1, 2011 TO December 31, 2011

For Division Use Only

#### CERTIFICATION OF APPROVED BUDGET

It is hereby certified that the approved Budget made a part hereof complies with the requirements of law and the rules and regulations of the Local Finance Board, and approval is given pursuant to N.J.S. 40A:5A-11.

State of New Jersey
Department of Community Affairs
Director of the Division of Local Government Services

By: Mary Pylle Date: 12/3/10

#### CERTIFICATION OF ADOPTED BUDGET

It is hereby certified that the adopted Budget made a part hereof has been compared with the approved Budget previously certified by the Division, and any amendments made thereto. This adopted Budget is certified with respect to such amendments and comparisons only.

	State of New Jersey Department of Community Affair Director of the Division of Local Governme	rs ent Services	<b>5</b>
Ву:	Merce Alin	_ Date:	2/1/11
	Page 1		

#### **2011 PREPARER'S CERTIFICATION**

# Greater Wildwoods Tourism Improvement & Development Authority

#### **AUTHORITY BUDGET**

FISCAL YEAR: FROM January 1, 2011 TO December 31, 2011

It is hereby certified that the Authority Budget, including both the Annual Budget and the Capital Budget/Program annexed hereto, represents the members of the governing body's resolve with respect to statute in that; all estimates of revenue are reasonable, accurate and correctly stated, all items of appropriation are properly set forth and in itemization, form and content, the budget will permit the exercise of the comptroller function within the Authority.

It is further certified that all proposed budgeted amounts and totals are correct. Also, I hereby provide reasonable assurance that all assertions contained herein are accurate and all Supplemental Schedules required are completed and attached.

Preparer's Signature:	Robert Nº Nichol	Robert Mª Dicholas						
Name:	Robert Mc Nichola	Robert Mc Nicholas						
Title:	Finance Manager	Finance Manager						
Address:	4501 Boardwalk, W	4501 Boardwalk, Wildwood, NJ 08260						
Phone Number:	609-846- 2658	000 010 2001						
E-mail address	rmcnicholas@wildwoodsnj.com							

#### **2011 APPROVAL CERTIFICATION**

# Greater Wildwoods Tourism Improvement & Development Authority

#### **AUTHORITY BUDGET**

FISCAL YEAR: FROM January 1, 2011 TO December 31, 2011

It is hereby certified that the Authority Budget, including Supplemental Schedules appended hereto, are a true copy of the Annual Budget and Capital Budget/Program approved by resolution by the governing body of the Greater Wildwoods Tourism Improvement and Development Authority, at an open public meeting held pursuant to N.J.A.C. 5:31-2.3, on the 21<sup>st</sup> day of October, 2010.

It is further certified that the recorded vote appearing in the resolution represents a not less than a majority of the full membership of the governing body thereof.

Secretary's Signature:	Trances Tel	Trance Teletice						
Name:	Frances Feketics	Frances Feketics						
Title:	Board Secretary	Board Secretary						
Address:	4501 Boardwalk Wildv	4501 Boardwalk Wildwood, NJ 08260						
Phone Number:	609-846-2652	609-846-2652 Fax Number: 609-846-2631						
E-mail address	ffeketics@wildwoodsn	ffeketics@wildwoodsnj.com						

# AUTHORITY INFORMATION SHEET 2011

Please complete the following information regarding this Authority:

Name of Authority:	Greater Wildwoods Tourism Improvement & Development Authority					
Address:	4501 Boardwalk					
City, State, Zip:	Wildwood	Wildwood NJ 08260				
Phone:	609.846.2658 Fax:		609.84	6.2631		

Preparer's Name:	Robert Mc Nicholas			
Preparer's Address:	4501 Boardwalk			
City, State, Zip:	Wildwood		NJ	08260
Phone:	609.846.2658	Fax:	609.84	6.2631

Chief Executive Officer:		John Siciliano			
Phone:	609	09.846.2650 Fax:		609.846.2675	
E-mail:	jsiciliano@wildwoodsnj.		m		

Chief Financial Officer:		John Siciliano		
Phone:	609	609.846.2650 F		609.846.2675
E-mail:	jsiciliano@wildwoodsnj.com		<u>m</u>	

Name of Auditor:	Glenn Ortman					
Name of Firm:	Ford Scott & Associates, LLC.					
Address:	1535 Haven Avenue					
	P.O. Box 538					
City, State, Zip:	Ocean City	Ocean City				
Phone:	609.399.6333	609.39	99.3710			
E-mail:	gortman@ford-scott.com					

Membership of Board of Commissioners (Full Name)	Title
Arlieen Franco	Chairperson
Mary Erceg	Vice – Chairperson
Christine Ostrander	State Representative
Paul Reidenbach	Board Member
Robert Patterson	Board Member
Ralph Johnson	Board Member
Betty Crossen	Board Member
Jack Morey	Board Member
Joseph Montello	Board Member
Robert Del Monte	Board Member

#### 2011 Authority Budget Resolution

# Greater Wildwoods Tourism Improvement & Development Authority

#### FISCAL YEAR: FROM January 1, 2011 TO December 31, 2011

WHEREAS, the Annual Budget and Capital Budget for the Greater Wildwoods Tourism Improvement and Development Authority for the fiscal year beginning, January 1, 2011 and ending, December 31, 2011 has been presented before the governing body of the Greater Wildwoods Tourism Improvement and Development Authority at its open public meeting of October 21, 2010; and

WHEREAS, the Annual Budget as introduced reflects Total Revenues of \$ 2,823,000, Total Appropriations, including any Accumulated Deficit if any, of \$ 2,915,595 and Total Unrestricted Net Assets utilized of \$92,595; and

WHEREAS, the Capital Budget as introduced reflects Total Capital Appropriations of \$ -0-; and Total Unrestricted Net Assets planned to be utilized as funding thereof, of \$ -0-; and

WHEREAS, the schedule of rates, fees and other charges in effect will produce sufficient revenues, together with all other anticipated revenues to satisfy all obligations to the holders of bonds of the Authority, to meet operating expenses, capital outlays, debt service requirements, and to provide for such reserves, all as may be required by law, regulation or terms of contracts and agreements; and

WHEREAS, the Capital Budget/Program, pursuant to N.J.A.C. 5:31-2, does not confer any authorization to raise or expend funds; rather it is a document to be used as part of the said Authority's planning and management objectives. Specific authorization to expend funds for the purposes described in this section of the budget, must be granted elsewhere; by bond resolution, by a project financing agreement, by resolution appropriating funds from the Renewal and Replacement Reserve or other means provided by law.

NOW, THEREFORE BE IT RESOLVED, by the governing body of the Greater Wildwoods Tourism Improvement and Development Authority, at an open public meeting held on October 21, 2010 that the Annual Budget, including appended Supplemental Schedules, and the Capital Budget/Program of the Greater Wildwoods Tourism Improvement and Development Authority for the fiscal year beginning, January 1, 2011 and ending, December 31, 2011 is hereby approved; and

BE IT FURTHER RESOLVED, that the anticipated revenues as reflected in the Annual Budget are of sufficient amount to meet all proposed expenditures/expenses and all covenants, terms and provisions as stipulated in the said Authority's outstanding debt obligations, capital lease arrangements, service contracts, and other pledged agreements; and

BE IT FURTHER RESOLVED, that the governing body of the Greater Wildwoods Tourism Improvement and Development Authority will consider the Annual Budget and Capital Budget/Program for adoption on December 16, 2010.

(Secretary's Signature)

(Teletica)

10/21/10 (Date)

#### 2011 Authority Budget Resolution

# Greater Wildwoods Tourism Improvement & Development Authority

# AUTHORITY BUDGET RESOLUTION RECORDED VOTE

FISCAL YEAR: FROM January 1, 2011 TO December 31, 2011

Governing Body Member:	Aye	Nay	Abstain	Absent
Arlieen Franco	X			
Mary Erceg				X
Ralph Johnson	X			
Betty Crossen	X			
Robert Del Monte	X			
Joseph Montello				X
Paul Reidenbach	X			
Jack Morey				X
Robert Patterson				X
Christine Ostrander	X			

#### **BUDGET MESSAGE 2011**

## Greater Wildwoods Tourism Improvement & Development Authority

#### **AUTHORITY BUDGET**

FISCAL YEAR: FROM January 1, 2011 TO December 31, 2011

1. Complete a brief statement on the 2011 proposed Annual Budget and make comparison to the current year's adopted budget. Explain significant increases or decreases, if any.

The 2011 Budget keeps anticipated revenues at the same levels as the 2010 budget. The only change is an increase of \$40,000 in our 2% tax revenue that is based on a history of our collections over the last five years. We are anticipating \$340,000 in 2011.

2. Complete a brief statement on the impact the proposed Annual Budget will have on Anticipated Revenues, especially service charges and on the general purpose/component unit financial statements. Explain significant increases or decreases, if any.

The proposed annual budget is structured within the operating constraints currently placed on the Authority by the legislation authorizing the collection and distribution of a 2% tourism tax and the 1.85% room tax. The New Jersey Sports and Exposition Authority and the Authority in the ratio of 90% to 10% share the 2% tourism tax respectively. The 1.85% room tax is shared between the Authority and the Three Wildwood Municipalities that make up the tourism district. The City of Wildwood receives a payment of \$183,000 for leased property, with the remainder of the proceeds split 50% to the Authority and 50% divided equally among the three municipalities. The increase in appropriations which amount to about \$60,000 over 2010 arises as a result of an increase in the amount of event support we provide to promoters who bring events to the Wildwoods.

**3.** Describe the state of the local/regional economy and how it may impact the proposed Annual Budget, including the planned Capital Budget/Program.

In increasing our event support and adding special events we hope to attract more people to the Wildwoods. This we project will result in increased room nights and more restaurant visits which will have a positive affect on our tax revenues, while also bringing more visitors to the Wildwoods and provide a boost to the business community in the region.

**4.** Describe the reasons for utilizing Unrestricted Net Assets in the proposed Annual Budget, i.e. rate stabilization, debt service reduction, to balance the budget, etc.

We are tapping our unrestricted net assets as at this time as we do not wish to reduce the dollars spent to advertise the Wildwoods as a family destination. In 2009 and 2010 we added \$50,000 to our advertising budget and will do the same in 2011, In a weak economy we feel it is important to keep our media presence high and in 2009 and 2010 it paid off as the Wildwoods averaged 10% off in bookings. We feel considering the state of the economy this was a good result. We expect 2011 to be equally challenging and will maintain our advertising budget. When the economy turns around our revenue generated by the taxes should go up and we will no longer need to tap our unrestricted net assets. Since our revenues are generated by tourists it is in our best interest to do what we can in these tough times to try to entice visitors to the Wildwoods.

**5.** If the proposed Annual Budget contains an Accumulated Deficit either existing or anticipated, pursuant to <u>N.J.S.A</u> 40A:5A-12, then an explanation as to reasons for occurrence must be disclosed.

Not Applicable

#### 2011 AUTHORITY BUDGET

TOURISM (OPERATION)

## GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

#### ---ANTICIPATED REVENUES---

OPERATING REVENUES		CROSS REF.	8	2011 PROPOSED BUDGET	palvana.	2010 CURRENT YEAR'S ADOPTED BUDGET	•
SERVICE CHARGES	*	A-1	,	0.00	*	0.00	*
CONNECTION FEES	*	A-2	*	0.00	*	0.00	*
PARKING FEES	*	A-3	*	0.00	*	0.00	*
OTHER OPERATING REVENUES	*	A-4	*	2,790,000.00	*	2,750,000.00	*
TOTAL OPERATING REVENUES	*	√R-1	*	2,790,000.00	- *	2,750,000.00	*
NON-OPERATING REVENUES	(	CROSS REF.		2011 PROPOSED BUDGET	_	2010 CURRENT YEAR'S ADOPTED BUDGET	*
OPERATING GRANTS & ENTITLEMENTS	*	A-5	*	0.00	*	0.00	*
LOCAL SUBSIDIES & DONATIONS	*	A-6	*	0.00	*	0.00	*
INTEREST ON INVESTMENTS AND DEPOSITS	*	A-7	*	15,000.00	*	20,000.00	*
OTHER NON-OPERATING REVENUES	*	A-8	*	18,000.00	*	20,000.00	*
TOTAL NON-OPERATING REVENUES	*	R-2	*	33,000.00	* -	40,000.00	*
TOTAL ANTICIPATED REVENUES (R-1 + R-2)	*	∙ B-1	* -	2,823,000.00	·	2,790,000.00	*

#### **AUTHORITY BUDGET**

## GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

#### ---BUDGETED APPROPRIATIONS---

OPERATING APPROPRIATIONS			2011		2010 CURRENT YEAR'S	
ADMINISTRATION	CRO RE		PROPOSED BUDGET	_	ADOPTED BUDGET	<del>-</del>
SALARY & WAGES	*	*	81,250.00	*	79,500.00	*
FRINGE BENEFITS	*	*	30,765.00	*	30,500.00	*
OTHER EXPENSES	*	*	1,842,100.00	*	1,855,350.00	*
TOTAL ADMINISTRATION	* E-	1 *	1,954,115.00	<del>-</del> *	1,965,350.00	*
COST OF PROVIDING SERVICES	CRO:		2011 PROPOSED BUDGET	_	2010 CURRENT YEAR'S ADOPTED BUDGET	
SALARY & WAGES	* .	*	0.00	*	0.00	*
FRINGE BENEFITS	*	*	0.00	*	0.00	*
OTHER EXPENSES	*	*	916,500.00	*	906,100.00	*
TOTAL COST OF PROVIDING SERVICES	* E-2	*-	916,500.00	- * ·	906,100.00	*
TOTAL PRINCIPAL PAYMENTS ON DEBT SERVICE IN LIEU OF DEPRECIATION	* D-1	* _	22,540.00	_ * -	21,600.00	*
TOTAL OPERATING APPROPRIATIONS (E-1 + E-2 + D-1)	* B-2	* =	2,893,155.00	- * - = =	2,893,050.00	*

#### **AUTHORITY BUDGET**

## GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

#### ---BUDGETED APPROPRIATIONS---

#### ---NON-OPERATING APPROPRIATIONS---

*********	CROSS REF.	<b>3</b>	2011 PROPOSED BUDGET	_	2010 CURRENT YEAR'S ADOPTED BUDGET	_
TOTAL INTEREST PAYMENTS ON DEBT	* D-2	*	22,440.00	*	23,400.00	*
OPERATIONS & MAINTENANCE RESERVE	*	*	0.00	*	0.00	*
RENEWAL & REPLACEMENT RESERVE (S)	* C <sub>-</sub> -1	*	0.00	*	0.00	*
MUNICIPALITY/COUNTY APPROPRIATION	*	*	0.00	*	0.00	*
OTHER RESERVES	* C-2	* .	0.00	*	0.00	*
TOTAL NON-OPERATING APPROPRIATIONS	* B-3	*	22,440.00	*	23,400.00	*
ACCUMULATED DEFICIT	* B-4	* .	0.00	*	0.00	*
TOTAL OPERATING & NON-OPERATING APPROPRIATIONS & ACCUMULATED DEFICIT (B-2 + B-3 + B-4)	* B-5	* -	2,915,595.00	* -	2,916,450.00	*
UNRESTRICTED NET ASSETS UTILIZED: MUNICIPALITY/COUNTY APPROPRIATION OTHER	* R-3a * R-3b		0.00 92,595.00	*	0.00 126,450.00	*
LESS: TOTAL UNRESTRICTED NET ASSETS UTILIZED (R-3a + R-3b)	* R-3	* -	92,595.00	* -	126,450.00	*
NET TOTAL APPROPRIATIONS (B-5 - R-3)	* B-6	* =	2,823,000.00	* =	2,790,000.00	*

#### **2011 ADOPTION CERTIFICATION**

# Greater Wildwoods Tourism Improvement & Development Authority

#### **AUTHORITY BUDGET**

FISCAL YEAR: FROM January 1, 2011 TO December 31, 2011

It is hereby certified that the Authority Budget and Capital Budget/Program annexed hereto is a true copy of the Budget adopted by the governing body of the Greater Wildwoods Tourism Improvement and Development Authority, pursuant to N.J.A.C. 5:31-2.3, on the 16th day of, December, 2010.

Secretary's Signature:	Trances Deketics						
Name:	Frances Feketics	Frances Feketics					
Title:	Board Secretary	Board Secretary					
Address:	4501 Boardwalk Wild	wood, NJ 08260	)				
Phone Number:	609-846-2652	Fax Number:	609-846-2631				
E-mail address	ffeketics@wildwoodsnj.com						

#### 2011 ADOPTED BUDGET RESOLUTION

#### Greater Wildwoods Tourism Improvement & <u>Development Authority</u>

#### FISCAL YEAR: FROM January 1, 2011 TO December 31, 2011

WHEREAS, the Annual Budget and Capital Budget/Program for the Greater Wildwoods Tourism Improvement and Development Authority for the fiscal year beginning January 1, 2011 and ending, December 31, 2011 has been presented for adoption before the governing body of the Greater Wildwoods Tourism Improvement and Development Authority at its open public meeting of December 16, 2010; and

WHEREAS, the Annual Budget and Capital Budget as presented for adoption reflects each item of revenue and appropriation in the same amount and title as set forth in the introduced and approved budget, including all amendments thereto, if any, which have been approved by the Director of the Division of Local Government Services; and

WHEREAS, the Annual Budget as presented for adoption reflects Total Revenues of \$ 2,823,000, Total Appropriations, including any Accumulated Deficit, if any, of \$2,915,595 and Total Unrestricted Net Assets utilized of \$92,595; and

WHEREAS, the Capital Budget as presented for adoption reflects Total Capital Appropriations of \$ -0-; and Total Unrestricted Net Assets planned to be utilized of \$ -0-; and

NOW, THEREFORE BE IT RESOLVED, by the governing body of the Greater Wildwoods Tourism Improvement and Development Authority, at an open public meeting held on December 16, 2010 that the Annual Budget and Capital Budget/Program of the Greater Wildwoods Tourism Improvement and Development Authority for the fiscal year beginning, January 1, 2011 and, ending, December 31, 2011 is hereby adopted and shall constitute appropriations for the purposes stated; and

BE IT FURTHER RESOLVED, that the Annual Budget and Capital Budget/Program as presented for adoption reflects each item of revenue and appropriation in the same amount and title as set forth in the introduced and approved budget, including all amendments thereto, if any, which have been approved by the Director of the Division of Local Government Services.

12/16/10

(Secretary's Signature)

# Greater Wildwoods Tourism Improvement & Development Authority

#### AUTHORITY BUDGET ADOPTION RECORDED VOTE

FISCAL YEAR: FROM January 1, 2011 TO December 31, 2011

Governing Body Member:	Aye	Nay	Abstain	Absent
Arlieen Franco	X			
Mary Erceg	X			
Ralph Johnson	X			
Betty Crossen	X			
Robert Del Monte	X			
Joseph Montello	X			
Paul Reidenbach	X			
Jack Morey	X			
Robert Patterson				X
Christine Ostrander				X

# 2011

# Greater Wildwoods Tourism Improvement & Development Authority

# AUTHORITY CAPITAL BUDGET/ PROGRAM

## 2011 CERTIFICATION of AUTHORITY CAPITAL BUDGET/PROGRAM

# Greater Wildwoods Tourism Improvement & Development Authority

#### FISCAL YEAR: FROM January 1, 2011 TO December 31, 2011

[ ] It is hereby certified that the Authority Capital Budget/Program annexed hereto is a true copy of the Capital Budget/Program approved, pursuant to N.J.A.C. 5:31-2.2, along with the Annual Budget, by the governing body of the Greater Wildwoods Tourism Improvement and Development Authority; on the 16<sup>th</sup> day of October, 2008.

#### OR

[X] It is further certified that the governing body of the Greater Wildwoods Tourism Improvement and Development Authority have elected **NOT** to adopt a Capital Budget /Program for the aforesaid fiscal year, pursuant to N.J.A.C. 5:31-2.2 for the following reason(s):

Secretary's Signature:	Thomas Teke	tice	•
Name:	Frances Feketics		
Title:	Board Secretary		
Address:	4501 Boardwalk Wildwo	ood, NJ 08260	)
Phone Number:	609-846-2652 I	Fax Number:	609-846-2631
E-mail address	ffeketics@wildwoodsnj.c	com	

#### 2011 Capital Budget/Program Message

# Greater Wildwoods Tourism Improvement & Development Authority

#### FISCAL YEAR: FROM January 1, 2011 TO December 31, 2011

1. Has each municipality or county affected by the actions of the authority participated in the development of the capital plan and reviewed or approved the plans or projects included within the Capital Budget/Program?

#### **NOT APPLICABLE**

2. Has each capital project/project financing been developed from a specific capital improvements plan or report; does it include full lifecycle costs, and is it consistent with appropriate elements of Master Plans or other plans in the jurisdictions served by the authority?

#### NOT APPLICABLE

3. Has a long-term (10-20 years) infrastructure needs assessment or other capital plan with a horizon beyond six years been prepared?

#### NOT APPLICABLE

4. Describe the projected impacts of the proposed capital projects, including impact on the schedule of rates, fees, and service charges and the impact on current and future year's schedules.

#### **NOT APPLICABLE**

5. Please indicate which capital projects/project financings are being undertaken in the Metropolitan or Suburban Planning Areas as defined in the State Development and Redevelopment Plan.

#### NOT APPLICABLE

6. Please indicate which capital projects/project financings are being undertaken within the boundary of a State Planning Commission-designated Center and/or Endorsed Plan and if the project was included in the Plan Implementation Agenda for that Center/Endorsed Plan?

#### **NOT APPLICABLE**

#### **AUTHORITY CAPITAL PROGRAM**

#### GREATER WILDWOODS TOURISM IMPROVEMENT DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1,2011 TO DECEMBER 31, 2011

#### PROPOSED YEAR'S CAPITAL IMPROVEMENT PLAN

-----FUNDING SOURCES-----

	PROJECTS	ESTIMATED TOTAL COST	UNRESTRICTED NET <u>ASSETS</u>	RENEWAL & REPLACEMENT RESERVE	DEBT AUTHORIZATION	OTHER SOURCES
Α						
В						
С						
D						
Ε						
F			•	•		
G						
Н						
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J						
K						
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VI						
1					•	
готи	AL:	0.00	0.00	0.00	0.00	0.00

#### **AUTHORITY CAPITAL PROGRAM**

#### GREATER WILDWOODS TOURISM IMPROVEMENT DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

#### **5 YEAR CAPITAL IMPROVEMENT PLAN COSTS**

	PROJECTS	ESTIMATED TOTAL COST	2011	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>
Α		·					
В							
С							
D							
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M							
N							
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#### **AUTHORITY CAPITAL PROGRAM**

#### GREATER WILDWOODS TOURISM IMPROVEMENT DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

5 YEAR'S CAPITAL PLAN FUNDING SOURCES: From Year 2011 to Year 2015

-----FUNDING SOURCES-----

	PROJECTS	ESTIMATED TOTAL COST	UNRESTRICTED NET <u>ASSETS</u>	RENEWAL & REPLACEMENT <u>RESERVE</u>	DEBT AUTHORIZATION	OTHER SOURCES
Α						
В						
С						
D				•		
E		•				
F						
G						
Н						
J						
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гот	AL:	0.00	0.00	0.00	0.00	0.00

## 2011

# Greater Wildwoods Tourism Improvement & Development Authority

# SUPPLEMENTAL SCHEDULES STATE OF NEW JERSEY

DIVISION OF LOCAL GOVERNMENT SERVICES

## GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

#### =====OPERATING REVENUES====

		oss	#	2011 PROPOSED BUDGET		#	2010 CURRENT YEAR'S ADOPTED	
SERVICE CHARGES	R	EF.	UNITS	COLLECTION		UNITS	BUDGET	•
RESIDENTIAL	*	*	•	. 0.00	*		0.00	*
BUSINESS/COMMERCIAL	*	*		0.00	*		0.00	*
INDUSTRIAL	*	*		0.00	*		0.00	*
INTERGOVERNMENTAL	*	*		0.00	*		0.00	*
OTHER	*	*		0.00	*	•	0.00	*
TOTAL SERVICE CHARGES	* A-	·1 *		0.00	*		0.00	*
CONNECTION FEÉS	CRO RE		# UNITS	2011 PROPOSED BUDGET COLLECTION		# UNITS	2010 CURRENT YEAR'S ADOPTED BUDGET	
RESIDENTIAL	*	*		0.00	*		0.00	*
BUSINESS/COMMERCIAL	*	*		0.00	*		0.00	*
INDUSTRIAL	*	*		0.00	*		0.00	*
INTERGOVERNMENTAL	*	*		0.00	*		0.00	*
OTHER	*	*		0.00	*		0.00	*
TOTAL CONNECTION FEES	* A-2	2 *	-	0.00	- *		0.00	*

<sup>\*</sup> INCLUDING ALL APPLICABLE RATE SCHEDULES TO SUPPORT SUCH FEES

## GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

#### =====OPERATING REVENUES=====

PARKING FEES		ROSS REF.	# UNITS	2011 PROPOSED 'BUDGET COLLECTION		# UNITS	2010 CURRENT YEAR'S ADOPTED BUDGET	_
METERS	*	*		0.00	*		0.00	*
PERMITS	*	*		0.00	*		0.00	*
FINES/PENALTIES	*	*		0.00	*		0.00	*
OTHER	*	*		0.00	*		0.00	*
TOTAL PARKING FEES	* A	<b>3</b> *	:	0.00	*		0.00	*
				2011			2010	
OTHER OPERATING		OSS EF.	# UNITS	PROPOSED BUDGET COLLECTION		# UNITS	CURRENT YEAR'S ADOPTED BUDGET	
		-		BUDGET			ADOPTED .	
REVENUES		-		BUDGET	*		ADOPTED .	*
REVENUES	R	EF.		BUDGET COLLECTION	*		ADOPTED . BUDGET	*
REVENUES LIST IN DETAIL 2% TOURISM TAX	*	EF. *		BUDGET COLLECTION , 340,000.00			ADOPTED BUDGET	
REVENUES LIST IN DETAIL 2% TOURISM TAX 1.85% ROOM TAX	* *	* *		BUDGET COLLECTION , 340,000.00 1,600,000.00	*		300,000.00 1,600,000.00	*

<sup>\*</sup> INCLUDING ALL APPLICABLE RATE SCHEDULES TO SUPPORT SUCH FEES

## GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

#### ---NON-OPERATING REVENUES---

GRANTS &	CROSS REF.	2011 PROPOSED BUDGET	2010 CURRENT YEAR'S ADOPTED BUDGET
LIST IN DETAIL			
	* *		*
·	* *		* *
	* *		* *
TOTAL GRANTS & ENT.	* A-5 *	0.00	**
LOCAL SUBSIDIES & DONATIONS	CROSS REF.	2011 PROPOSED BUDGET	2010 CURRENT YEAR'S ADOPTED * BUDGET
LIST IN DETAIL			
	* *	,	*
	* . *	,	*
	* *	*	*
	* *	*	*
TOTAL SUB. & DONATIONS	* A-6 * =	0.00 *	0.00 *

## GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

#### ===NON-OPERATING REVENUES===

		2011 PROPOSED BUDGET		2010 CURRENT YEAR'S ADOPTED BUDGET	<b>.</b>
*	*	0.00	*	0.00	*
*	*	0.00	*	0.00	*
*	*	0.00	*	0.00	*
*	*	15,000.00	*	20,000.00	*
* A-	7     *	15,000.00	·	20,000.00	- *
		2011 PROPOSED BUDGET		2010 CURRENT YEAR'S ADOPTED BUDGET	
*	*	18,000.00	*	20,000.00	*
*	*	0.00	*	0.00	*
*	*	0.00	*	0.00	*
*	*	0.00	*	0.00	*
* A-	.8 *	18,000.00	- * -	20,000.00	*
	*  *  *  *  *  *  *  *  *  *  *  *  *	* * *  * A-7 , * =  CROSS REF.	CROSS REF.         PROPOSED BUDGET           *         *         0.00           *         *         0.00           *         *         0.00           *         *         15,000.00           *         *         15,000.00           *         *         18,000.00           *         *         0.00           *         *         0.00           *         *         0.00           *         *         0.00	CROSS PROPOSED BUDGET  * * * 0.00 *  * * 0.00 *  * * 0.00 *  * 15,000.00 *  * A-7 * 15,000.00  CROSS PROPOSED BUDGET  * * 18,000.00 *  * * 0.00 *  * * 0.00 *  * * 0.00 *	CROSS REF.         PROPOSED BUDGET         CURRENT YEAR'S ADOPTED BUDGET           *         *         0.00         *         0.00           *         *         0.00         *         0.00           *         *         0.00         *         0.00           *         *         15,000.00         *         20,000.00           *         *         15,000.00         *         20,000.00           *         *         15,000.00         *         20,000.00           *         *         *         *         ADOPTED BUDGET           *         *         *         *         *         *           *         *         18,000.00         *         20,000.00           *         *         0.00         *         0.00           *         *         0.00         *         0.00           *         *         0.00         *         0.00

## GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

#### ===NON-OPERATING APPROPRIATIONS===

RENEWAL & REPLACEMENT RESERVE (S)	CROSS REF.	2011 PROPOSED BUDGET	2010 CURRENT YEAR'S ADOPTED BUDGET
LIST IN DETAIL			
	* *		*
	* *		*
	* *		* *
TOTAL RENEWAL & REPLACEMENT RESERVE (S)	* C-1 *	0.00	* *
OTHER RESERVES	CROSS REF.	2011 PROPOSED BUDGET	2010 CURRENT YEAR'S ADOPTED BUDGET
LIST IN DETAIL			
	* *		*
	* *		*` *
	* *		* . *
	* *		* *
TOTAL OTHER RESERVES	* C-2 * =	0.00	* 0.00 *

## GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

#### ===BUDGETED DEBT SERVICE REQUIREMENTS===

CROSS   REF.   D.00	2010 2011 CURRENT VEAR'S				
AUTHORITY BONDS	CROSS PROPOSED ADOPTED	2011 CURRENT YEA CROSS PROPOSED ADOPTED		MENTS	PRINCIPAL PAYMEN
CAPITAL LEASES       * P-3 * 0.00 * 0.0         INTERGOVERN. LOANS       * P-4 * 0.00 * 0.0         OTHER OBLIGATIONS       * P-5 * 0.00 * 0.0         TOTAL PRINCIPAL PAYMENTS       * D-1 * 22,540.00 * 21,60         CROSS PROPOSED REF. BUDGET       * BUDGET BUDGET         AUTHORITY NOTES       * I-1 * 0.00 * 0.0         AUTHORITY BONDS       * I-2 * 22,440.00 * 23,40         CAPITAL LEASES       * I-3 * 0.00 * 0.0	* P-1 * 0.00 * 0.00 ·	P-1 * 0.00 * 0.00	* P-1 *	S	AUTHORITY NOTES
INTERGOVERN. LOANS	* P-2 * 22,540.00 * 21,600.00	P-2 * 22,540.00 * 21,600.00	* P-2 *	S	AUTHORITY BONDS
OTHER OBLIGATIONS * P-5 * 0.00 0.00  TOTAL PRINCIPAL PAYMENTS * D-1 * 22,540.00 21,60 INTEREST PAYMENTS CROSS PROPOSED BUDGET BUDGET  AUTHORITY NOTES * I-1 * 0.00 * 0.00  AUTHORITY BONDS * I-2 * 22,440.00 * 23,400  CAPITAL LEASES * I-3 * 0.00 * 0.00	* P-3 * 0.00 * 0.00	P-3 * 0.00 * 0.00	* P-3 <sup>,</sup> *		CAPITAL LEASES
TOTAL PRINCIPAL PAYMENTS * D-1 * 22,540.00 21,60 INTEREST PAYMENTS REF. BUDGET BUDGET  AUTHORITY NOTES * I-1 * 0.00 * 0.0  AUTHORITY BONDS * I-2 * 22,440.00 * 23,40  CAPITAL LEASES * I-3 * 0.00 * 0.0	* P-4 * 0.00 * 0.00	P-4 * 0.00 * 0.00	* P-4 *	ANS	INTERGOVERN. LOANS
207 2011 CURRENT CROSS PROPOSED ADOP REF. BUDGET BUDG AUTHORITY NOTES  AUTHORITY BONDS  * I-1 * 0.00 * 0.0  * AUTHORITY BONDS  * I-2 * 22,440.00 * 23,40  * CAPITAL LEASES  * I-3 * 0.00 * 0.0	* P-5 * 0.00 0.00	P-5 * 0.00 0.00	* P-5 *	NS	OTHER OBLIGATIONS
CROSS REF.         PROPOSED BUDGET         ADOF BUDGET           AUTHORITY NOTES         * I-1 * 0.00 * 0.0           AUTHORITY BONDS         * I-2 * 22,440.00 * 23,40           CAPITAL LEASES         * I-3 * 0.00 * 0.0	TS * D-1 * 22,540.00 21,600.00	D-1 * 22,540.00 21,600.00	* D-1 *	PAYMENTS	TOTAL PRINCIPAL PAY
AUTHORITY BONDS * I-2 * 22,440.00 * 23,400 * 0.00 *					
CAPITAL LEASES * 1-3 * 0.00 * 0.0		CROSS PROPOSED ADOPTED		≣NTS	INTEREST PAYMENTS
	REF. BUDGET BUDGET	CROSS PROPOSED ADOPTED REF. BUDGET BUDGET	REF.		
INTERGOVERN LOANS * LA * 0.00 * 0.0	REF.         BUDGET         BUDGET           * I-1 * 0.00 * 0.00 *         * 0.00 *	CROSS PROPOSED ADOPTED BUDGET  I-1 * 0.00 * 0.00	REF. * I-1 *	<u> </u>	AUTHORITY NOTES
0.00	REF.         BUDGET         BUDGET           * I-1 * 0.00 * 0.00 *         0.00 *           * I-2 * 22,440.00 * 23,400.00 *	CROSS REF.         PROPOSED BUDGET         ADOPTED BUDGET           I-1 * 0.00 * 0.00         0.00           I-2 * 22,440.00 * 23,400.00	* I-1 *		AUTHORITY NOTES AUTHORITY BONDS
OTHER OBLIGATIONS * 1-5 * 0.00 * 0.0	REF.         BUDGET         BUDGET           * I-1 * 0.00 * 0.00 *         0.00 *           * I-2 * 22,440.00 * 23,400.00 *           * I-3 * 0.00 * 0.00 *	CROSS REF.         PROPOSED BUDGET         ADOPTED BUDGET           I-1 * 0.00 * 0.00         0.00           I-2 * 22,440.00 * 23,400.00           I-3 * 0.00 * 0.00	* I-1 *  * I-2 *  * I-3 *		AUTHORITY NOTES AUTHORITY BONDS
TOTAL INTEREST PAYMENTS * D-2 * 22,440.00 * 23,400	REF.         BUDGET         BUDGET           * I-1 * 0.00 * 0.00 *         0.00 *           * I-2 * 22,440.00 * 23,400.00 *           * I-3 * 0.00 * 0.00 *           * I-4 * 0.00 * 0.00 *	CROSS REF.         PROPOSED BUDGET         ADOPTED BUDGET           I-1 * 0.00 * 0.00         0.00           I-2 * 22,440.00 * 23,400.00           I-3 * 0.00 * 0.00           I-4 * 0.00 * 0.00	* I-1 *  * I-2 *  * I-3 *  * I-4 *	ANS	AUTHORITY NOTES AUTHORITY BONDS CAPITAL LEASES INTERGOVERN. LOANS

#### GREATER WILDWOODS TOURISM IMPROVEMENT DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

#### 5 YEAR DEBT SERVICE SCHEDULE

Principal Payments	PY <u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	2015
AUTHORITY NOTES						
	*	*	* *	*	*	*
TOTAL PAYMENTS P-1	0.00	0.00	0.00	0.00	0.00	0.00
AUTHORITY BONDS						
	* 21,600.00 *	* 22,540.00 *	* 23,477.00 *	* 24,581.00 *	* 25,671.00 *	* 26,810.00 *
TOTAL PAYMENTS P-2	21,600.00	22,540.00	23,477.00	24,581.00	25,671.00	26,810.00
AUTHORITY CAPITAL LEASES	* .	*				
	*	*				*
TOTAL PAYMENTS P-3	0.00	0.00	0.00	0.00	0.00	0.00
AUTHORITY INTERGOVERN. LOANS				•		
			k 4			
TOTAL PAYMENTS P-4	0.00	0.00	0.00	0.00	0.00	0.00
AUTHORITY OBLIGATIONS						
	* .	* *		*		
TOTAL PAYMENTS P-5	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL PRINCIPAL DEBT PAYMENTS SS-6	21,600.00	22,540.00	23,477.00	24,581.00	25,671.00	26,810.00

#### GREATER WILDWOODS TOURISM IMPROVEMENT DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

#### 5 YEAR DEBT SERVICE SCHEDULE

INTEREST PAYMENTS		PY <u>2010</u>		<u>2011</u>		<u>2012</u>		<u>2013</u>		<u>2014</u>		<u>2015</u>
AUTHORITY NOTES	*		*		*		*		*		*	
TOTAL PAYMENTS I-1	*	0.00	*	0.00	*	0.00	*	0.00	*	0.00	*	0.00
AUTHORITY BONDS	*	23,400.00	*	22,440.00	*	21,500.00	*	20,396.00	*	19,306.00	*	18,166.00
TOTAL PAYMENTS I-2		23,400.00		22,440.00	,	21,500.00	1	20,396.00		19,306.00		18,166.00
AUTHORITY CAPITAL LEASES	*		*		*	,	*		*		*	
TOTAL PAYMENTS I-3		0.00		0.00	-	0.00	-	0.00		0.00	-	0.00
AUTHORITY INTERGOVERN. LOANS	*		*			•						
	*	. ,			*		*		*		*	
TOTAL PAYMENTS I-4	=	0.00	=	0.00	=	0.00	=	0.00	=	0.00	_	0.00
AUTHORITY OBLIGATIONS	*	*		,		,	ir		<del>k</del>		*	
TOTAL PAYMENTS I-5	_	0.00	· _ =	0.00	· - =	0.00	· - =	0.00	* - =	0.00	* -	0.00
TOTAL INTEREST DEBT PAYMENTS	_	23,400.00		22,440.00	-	21,500.00	=	20,396.00		19,306.00	-, =	18,166.00

#### GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

FISCAL YEAR: FROM JANUARY 1, 2011 TO DECEMBER 31, 2011

(1	) PY UNRESTRICTED NET ASSETS	PY AUDIT	*		*	1,488,033
	ADJUSTMENTS DURING CURRENT YEAR					,
	(a) EST. NET INCOME OR (LOSS) ON CURRENT					
	YEAR'S RESULTS OF OPERATIONS	* ,	*	(126,450	۱ *	,
	(Include unbudgeted use of unrestricted net assets)			(120,450	,	
	(b) ADJUSTMENTS: OTHER (Attach list):	*	*	_		
(2		(ADD AMOUNTS ON LINES a-b)			*	(126,450) *
(3	ADD LINES 1 AND 2	( = - , = = = = = = )			*	1,361,583 *
						1,001,000
	CURRENT YEAR ESTIMATED CHANGES IN RESTRICTIONS					
	(attach documentation)					
	(c) DEBT SERVICE		*		*	
	(d) MAINTENANCE RESERVE		*	-	*	
	(e) OPERATING REQUIREMENT		*	-	*	
	(f) OTHER LEGAL RESERVATIONS		*	-	*	
(4)	SUB-TOTAL - RESTRICTIONS	(ADD AMOUNTS ON LINES c-f)			*	- *
		•			-	
	DESIGNATIONS (attach documentation)					
	(g) NON-OPERATING IMPROVEMENTS & REPAIRS (CB-4&5)		*	-	*	
	(h) CONTRIBUTION TO RATE STABLIZATION PLAN (#)		*		*	
	(i) OTHER BOARD DESIGNATION		*	-	*	•
	(j) ADJUSTMENTS /OTHER (Attach list):	*	*	-	*	
(5)	SUBTOTAL - DESIGNATIONS	(ADD AMOUNTS ON LINES g-i)			*	_ *
(0)	ADD LINES 4 I.S.					
(6)	ADD LINES 4 and 5				*	*
(7)	IMPERIDICIED NET ACCETO AVAILABLE					
(1)	UNRESTRICTED NET ASSETS AVAILABLE FOR USE IN PROPOSED BUDGET				*	1,361,583 *
		(SUBTRACT LINE 6 FROM LINE 3)				
	PROPOSED UTILIZATION OF AVAILABLE UNRESTRICTED NET ASSETS					
(8)	AS REVENUE IN ANNUAL BUDGET (PAGE 6, LINE R-3b)					
(9)	FOR CURRENT YEAR CAPITAL BUDGET (PAGE CB-3)			92,595	*	
٠,,	SUBTOTAL - U/R NET ASSETS UTILIZED	/	•	-	*	
٠. ′	The state of the s	(ADD AMOUNTS ON LINES 8-9)			*	92,595 *
(11)	MAXIMUM ALLOWABLE FOR APPROPRIATION TO MUNICIPALITY/COUNTY	•				
	(Budget Item B-2 times 5%)	40.000 455		,		144,658
	Comment of the commen	\$2,893,155				
(12)	AS APPROPRIATED TO MUNICIPALITY/COUNTY (PAGE 6, LINE R-3a)					
	( NOL 0, LINE (NOU)	_			<u> </u>	*
(13)	TOTAL UNRESTRICTED/UNDESIGNATED NET ASSETS	(SUBTRACT LINES 10 & 2 FROM LIN				4.000.000 *
		(SOBTRACT LINES TO SUZ FROM LIN	"()\	~ '		1,268,988 *
	<u> 509-846-2650 / 609-846-2675</u>	CERTIFIED BY:	(éc)	Lean		$\overline{}$
ļ	Phone# (extension) / Fax #	EXPOTIVE I	VRECTO	OR .		
(#) Fx	plain in detail in the Budget Message	DATE: 10 - \$1-16	1			
\", L^	Promit in account in the padget Message	DATE:/(/ / - / 0	)			