RESOLUTION NO. 11-09 (TOURISM)

OF

THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY RECOMMENDS NOMINATION OF MRS. ARLIEEN FRANCO FOR THE POSITION OF GWTIDA CHAIRPERSON.

WHEREAS, the Greater Wildwoods Tourism Improvement and Development Authority ("GWTIDA") received requests to nominate Mrs. Arlieen Franco for the position of Chairperson for the Greater Wildwoods Tourism Improvement and Development Authority (motion by Mr. Reidenbach, seconded by Mr. Johnson); and

WHEREAS, the GWTIDA requests to close nominations for the position of Chairperson for the GWTIDA (motion by Mr. Johnson, seconded by Mr. Patterson); and

NOW, THEREFORE, BE IT RESOLVED, that the Greater Wildwoods Tourism Improvement and Development Authority agrees to nominate Mrs. Arlieen Franco for the position of Chairperson of the Board of Directors for the Authority, and agrees to close the nominations for the position of Chairperson of the Board of Directors for the Authority.

| Motion By: | Mr. Johnson | In Favor: | _10_ | Opposed: | 0 |
|--------------|---------------|-----------|------|----------|---|
| Seconded By: | Mr. Patterson | | | | |

I hereby certify that The Greater Wildwoods Tourism Improvement and Development Authority adopted the above resolution at a public meeting, duly held, on August 18, 2011.

Dated: August 19, 2011

GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

ATTEST:

[SEAL]

RESOLUTION NO. 11-10 (TOURISM)

OF

THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY RECOMMENDS MRS. ARLIEEN FRANCO TO BE APPOINTED FOR THE POSITION OF GWTIDA CHAIRPERSON FOR 2011-2012.

WHEREAS, the Greater Wildwoods Tourism Improvement and Development Authority ("GWTIDA") requests to appoint Mrs. Arlieen Franco for the position of Chairperson for the Greater Wildwoods Tourism Improvement and Development Authority; and

WHEREAS, the GWTIDA recognizes that there were no other nominations made for the position of Chairperson for the GWTIDA; and

NOW, THEREFORE, BE IT RESOLVED, that the Greater Wildwoods Tourism Improvement and Development Authority agrees to appoint Mrs. Arlieen Franco for the position of Chairperson of the Board of Directors for the Authority.

| Motion By: | Mr. Johnson | In Favor: 10 | Opposed: <u>U</u> |
|------------------|---------------------------------------|------------------------------------------------------|-------------------|
| Seconded By: | Mr. Patterson | | |
| I hereby | certify that The Greater Wildwoo | ods Tourism Improvement | and Development |
| Authority adopte | ed the above resolution at a public i | meeting, duly held, on Aug | ust 18, 2011. |
| Dated: August 1 | 19, 2011 | GREATER WILDWOODS IMPROVEMENT AND DE AUTHORITY | |

ATTEST:

Fran Feketics, Board Secretary

[SEAL]

RESOLUTION NO. 11-11 (TOURISM)

OF

THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY (GWTIDA) RECOMMENDS MR. RALPH JOHNSON TO BE APPOINTED FOR THE POSITION OF GWTIDA VICE-CHAIRPERSON FOR 2011-2012.

WHEREAS, the Greater Wildwoods Tourism Improvement and Development Authority

Chairperson for GWTIDA (Motion by Mr. Reidenbach, second by Mr. DelMonte); and received

("GWTIDA") received requests to nominate Mr. Ralph Johnson for the position of Vice-

requests to nominate Mr. Tom Byrne for the position of Vice-Chairperson for the GWTIDA

(Motion by Mr. Morey, second by Mr. Patterson); and

WHEREAS, the GWTIDA recommends to close the nominations for the position of Vice-

Chairperson for the GWTIDA (Motion by Mr. Johnson, second by Mr. Patterson); and

WHEREAS, the GWTIDA solicitor asked for a vote from each GWTIDA Board Member

for either Mr. Ralph Johnson or Mr. Tom Byrne; and

WHEREAS, there were 7 votes in favor of Mr. Ralph Johnson and 3 votes in favor of Mr.

Tom Byrne; and

NOW, THEREFORE, BE IT RESOLVED, that the Greater Wildwoods Tourism

Improvement and Development Authority agrees to appoint Mr. Ralph Johnson for the

position of Vice-Chairperson of the Board of Directors for the Authority.

Mrs. Franco voted for Mr. Johnson

Mr. Morey voted for Mr. Byrne

Mr. Reidenbach voted for Mr. Johnson

Mrs. Crossen voted for Mr. Johnson Mr. DelMonte voted for Mr. Johnson Ms. Ostrander voted for Mr. Johnson Mr. Montello voted for Mr. Johnson Mr. Patterson voted for Mr. Byrne Mr. Byrne voted for Mr. Byrne Mr. Johnson voted for Mr. Johnson

I hereby certify that The Greater Wildwoods Tourism Improvement and Development Authority adopted the above resolution at a public meeting, duly held, on August 18, 2011.

Dated: August 19, 2011

GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

ATTEST:

[SEAL]

RESOLUTION NO. 11-12 (TOURISM)

OF

THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY RECOMMENDS TO REAPPOINT MR. JEFFERY APRIL AS THE SOLICITOR FOR THE GWTIDA

WHEREAS, the Greater Wildwoods Tourism Improvement and Development Authority ("GWTIDA") desires to reappoint Mr. Jeffery April as the solicitor for the Greater Wildwoods Tourism Improvement and Development Authority; and

NOW, THEREFORE, BE IT RESOLVED, that Mr. Jeffery April will be reappointed as the solicitor for the Greater Wildwoods Tourism Improvement and Development Authority.

| Motion By: | Mr. Reidenbach | In Favor: <u>10</u> | Opposed: 0 |
|-------------------|------------------------------------|----------------------------------------------------|--------------------|
| Seconded By: | Ms. Ostrander | | |
| | | | |
| I hereby | certify that The Greater Wildwo | oods Tourism Improvemer | it and Development |
| Authority adopted | d the above resolution at a public | meeting, duly held, on Au | gust 18, 2011. |
| | | | |
| Dated: August 1 | 9, 2011 | GREATER WILDWOOD IMPROVEMENT AND D AUTHORITY | |
| | | ATTEST: | |
| [SEAL] | | Fron Jaketi | csi |
| | | Fran Feketics, Board Se | cretary |

RESOLUTION NO. 11-13 (TOURISM)

OF

THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY RECOMMENDS TO AWARD CONTRACT TO MR. JEFFERY APRIL AS THE SOLICITOR FOR THE GWTIDA AT A RATE OF \$200 PER HOUR

WHEREAS, the Greater Wildwoods Tourism Improvement and Development Authority ("GWTIDA") desires to award a contract to Mr. Jeffery April as the solicitor for the Greater Wildwoods Tourism Improvement and Development Authority; and

WHEREAS, said contract shall be at the rate of \$200 per hour; and

WHEREAS, contract shall be for the period beginning August 18, 2011 and ending August 17, 2012; and

NOW, THEREFORE, BE IT RESOLVED, that Mr. Jeffery April will be awarded a contract as the solicitor for the Greater Wildwoods Tourism Improvement and Development Authority at the rate of \$200 per hour, for the period beginning August 18, 2011 and ending August 17, 2012.

| Motion By: | Ms. Ostrander | In Favor: | _10_ | Opposed: | 0 |
|--------------|---------------|-----------|------|----------|---|
| Seconded By: | Mrs. Crossen | | | | |

I hereby certify that The Greater Wildwoods Tourism Improvement and Development Authority adopted the above resolution at a public meeting, duly held, on August 18, 2011.

Dated: August 19, 2011

GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

ATTEST:

Fran Feketics, Board Secretary

[SEAL]

(

RESOLUTION NO. 11-14 (TOURISM)

OF

THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY DESIRES TO REAPPOINT FORD, SCOTT AND ASSOCIATES AS THE OFFICIAL AUDITORS FOR THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

WHEREAS, the Greater Wildwoods Tourism Improvement and Development Authority ("GWTIDA") desires to reappoint Ford, Scott, and Associates as the official auditors for the Greater Wildwoods Tourism Improvement and Development Authority; and

NOW, THEREFORE, BE IT RESOLVED, that Ford, Scott, and Associates will be reappointed as the official auditors for the Greater Wildwoods Tourism Improvement and Development Authority.

| Motion By: M | r. Johnson | In Favor: <u>10</u> Opposed: <u>0</u> |
|----------------------|---------------|---------------------------------------------------------------------------------|
| Seconded By: M | lr. Patterson | |
| | | ods Tourism Improvement and Development meeting, duly held, on August 18, 2011. |
| Dated: August 19, 20 | 011 | GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY |
| | | ATTEST: |
| [SEAL] | | Fran Feketics, Board Secretary |

RESOLUTION NO. 11-15 (TOURISM)

OF

THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY DESIRES TO RENEW THE DEPOSITORIES CURRENTLY HELD AT CREST SAVINGS BANK AND SUN NATIONAL BANK

WHEREAS, the Greater Wildwoods Tourism Improvement and Development Authority ("GWTIDA") desires to renew the depository box currently held at Crest Savings Bank; and

WHEREAS, the GWTIDA desires to renew the depository currently held at Sun National Bank; and

NOW, THEREFORE, BE IT RESOLVED, that the depositories currently held at Crest Savings Bank and Sun National Bank will be renewed for use by The Authority.

| Motion By: | Mr. Reidenbach | In Favor: <u>10</u> | Opposed: 0 |
|-----------------|---------------------------------|------------------------------------------------------|------------|
| Seconded By: | Mr. Johnson | | |
| | certify that The Greater Wildwo | · | · |
| Dated: August 1 | 9, 2011 | GREATER WILDWOODS IMPROVEMENT AND DE AUTHORITY | |
| | | ATTEST: | |
| [SEAL] | | Tran Jaketi | CS) |

RESOLUTION NO. 11-16 (TOURISM)

OF

THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT
AUTHORITY RECOMMENDS ADOPTION OF
CASH MANAGEMENT PLAN WITH CHANGE TO ITEM NUMBER 4

WHEREAS, the Greater Wildwoods Tourism Improvement and Development Authority

("GWTIDA") requests to adopt a Cash Management Plan for the Greater Wildwoods Tourism

Improvement and Development Authority; and

WHEREAS, one change shall be made to item number 4, changing "six" authorized

signatures for each account to "five", and changing "four" board members to "three" board

members; and

NOW, THEREFORE, BE IT RESOLVED, that the Greater Wildwoods Tourism

Improvement and Development Authority agrees to adopt a Cash Management Plan for the

Authority, with one change being made to item number 4, changing "six" authorized signatures

for each account to "five", and changing "four" board members to "three" board members.

Motion By: Mr. Johnson In Favor: 10 Opposed: 0

Seconded By: <u>Mr. Byrne</u>

I hereby certify that The Greater Wildwoods Tourism Improvement and Development

Authority adopted the above resolution at a public meeting, duly held, on August 18, 2011.

Dated: August 19, 2011

GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

ATTEST:

[SEAL]

RESOLUTION NO. 11-17 (TOURISM)

OF

THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY RECOMMENDS TO RETAIN THE CURRENT SIGNATORIES, BEING MRS. FRANCO, MRS. CROSSEN, MR. REIDENBACH, MR. MCNICHOLAS AND MR. SICILIANO

WHEREAS, the Greater Wildwoods Tourism Improvement and Development Authority ("GWTIDA") recommends to retain the current signatories being Mrs. Franco, Mrs. Crossen, Mr. Reidenbach, Mr. McNicholas and Mr. Siciliano for the Greater Wildwoods Tourism Improvement and Development Authority; and

NOW, THEREFORE, BE IT RESOLVED, that the Greater Wildwoods Tourism

Improvement and Development Authority agrees to retain the current signatories Mrs. Franco,

Mrs. Crossen, Mr. Reidenbach, Mr. McNicholas and Mr. Siciliano for the Authority.

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| Seconded By: | Mr. DelMonte | |
| | | |

I hereby certify that The Greater Wildwoods Tourism Improvement and Development Authority adopted the above resolution at a public meeting, duly held, on August 18, 2011.

Dated: August 19, 2011 GREATER WILDWOODS TOURISM

IMPROVEMENT AND DEVELOPMENT

In Favor: 10

Opposed: 0

AUTHORITY

ATTEST:

[SEAL]

Motion By:

Mr Johnson

RESOLUTION NO. 11-18 (TOURISM)

OF

THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY DESIRES TO RETAIN THE CAPE MAY COUNTY HERALD AND THE ATLANTIC CITY PRESS AS THE OFFICIAL NEWSPAPERS OF THE WILDWOODS CONVENTION CENTER AND THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

WHEREAS, the Greater Wildwoods Tourism Improvement and Development Authority ("GWTIDA") desires to retain the Cape May County Herald and the Atlantic City Press as the official newspapers of the Wildwoods Convention Center and the Greater Wildwoods Tourism Improvement and Development Authority; and

NOW, THEREFORE, BE IT RESOLVED, that the Cape May County Herald and the Press of Atlantic City will be retained as the official newspapers of the Wildwoods Convention Center and the Greater Wildwoods Tourism Improvement and Development Authority.

| Motion By: | Mr. Patterson | In Favor: <u>10</u> | Opposed: 0 | |
|--------------------------------------------------------------------------------------------|----------------------------------|------------------------------------------------------|-----------------|--|
| Seconded By: | Mr. Johnson | | | |
| | | | | |
| I hereby | certify that The Greater Wildwoo | ods Tourism Improvement | and Development | |
| Authority adopted the above resolution at a public meeting, duly held, on August 18, 2011. | | | | |
| | | | | |
| Dated: August 1 | 9, 2011 | GREATER WILDWOODS IMPROVEMENT AND DE AUTHORITY | | |
| | | ATTEST: | | |

[SEAL]

RESOLUTION NO. 11-19 (TOURISM)

OF

THE GREATER WILDWOODS TOURISM IMPROVEMENT

AND DEVELOPMENT AUTHORITY RECOMMENDS TO AWARD ADVERTISING AGENCY CONTRACT TO SIGNATURE COMMUNICATIONS FOR TOURISM MARKETING. THIS WILL BE A 3-YEAR CONTACT BEGINNING ON JANUARY 1, 2012 AND ENDING ON DECEMBER 31, 2014, WITH A 2-YEAR OPTION, 60-DAY OUT, AND YEARS 2 AND 3 WILL BE SUBJECT TO THE AVAILABILITY OF FUNDS, WITH THE 3-YEAR TERM TOTALING \$1.8 MILLION,

OR \$600,000 PER YEAR FOR 3 YEARS

WHEREAS, the Greater Wildwoods Tourism Improvement and Development Authority

("GWTIDA") desires to award advertising agency contract to Signature Communications for

Tourism Marketing; and

WHEREAS, this will be a 3-year contract beginning on January 1, 2012 and ending on

December 31, 2014, with a 2-year option, 60-day out, and years 2 and 3 will be subject to the

availability of funds, with the 3-year term totaling \$1.8 million, or \$600,000 per year for 3 years;

and

NOW, THEREFORE, BE IT RESOLVED, that the Greater Wildwoods Tourism

Improvement and Development Authority agrees to award advertising agency contract to

Signature Communications for Tourism Marketing. This will be a 3-year contract beginning on

January 1, 2012 and ending on December 31, 2014, with a 2-year option, 60-day out, and years

2 and 3 will be subject to the availability of funds, with the 3-year term totaling \$1.8 million, or

\$600,000 per year for 3 years.

| Motion By: | Mrs. Crossen | In Favor: <u>10</u> | _ Opposed: . | 0 |
|--------------|--------------|-------------------------|--------------|---|
| Seconded By: | Mr. Johnson | | | |

I hereby certify that The Greater Wildwoods Tourism Improvement and Development Authority adopted the above resolution at a public meeting, duly held, on August 18, 2011.

Dated: August 19, 2011

GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY

ATTEST:

[SEAL]

Fran Feketics, Secretary

GREATER WILDWOODS TOURISM IMPROVEMENT & DEVELOPMENT AUTHORITY (GWTIDA) Cape May County, New Jersey

RESOLUTION NO. 11-03 (OPERATIONS)

THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY AUTHORIZES ADDITIONAL FUNDING FOR PROFESSIONAL FEES FOR A HOTEL STUDY TO BE CONDUCTED BY THE STRATEGIC ADVISORY GROUP IN THE AMOUNT OF \$5,000.00, FROM \$22,000.00 to \$27,000.00, DUE TO A CHANGE IN SCOPE OF THE ORIGINAL PROPOSAL, BASED ON COMMENTS AND REQUESTS RECEIVED FROM THE STRATEGIC PLANNING COMMITTEE

WHEREAS, the Greater Wildwoods Tourism Improvement and Development Authority ("GWTIDA") is authorizing additional funding for professional fees for a hotel study to be conducted by the Strategic Advisory Group; and

WHEREAS, additional funding shall be in the amount of \$5,000, from \$22,000 to \$27,000; and

WHEREAS, the additional funding is needed due to a change in scope of the original proposal, based on comments and requests received from the Strategic Planning Committee; and

NOW, THEREFORE, BE IT RESOLVED, that the Greater Wildwoods Tourism Improvement and Development Authority authorizes additional funding for professional fees for a hotel study to be conducted by the Strategic Advisory Group, in the amount of \$5,000.00, from \$22,000.00 to \$27,000.00, due to a change in scope of the original proposal, based on comments and requests received from the Strategic Planning Committee.

| (| Motion By: Mr. Patterson Seconded By: Mr. Morey | In Favor: <u>10</u> Opposed: <u>0</u> |
|---|--------------------------------------------------|----------------------------------------------------------------------------------|
| | I hereby certify that The Greater Wildwo | oods Tourism Improvement and Development meeting, duly held, on August 18, 2011. |
| | Dated: August 19, 2011 | GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY |
| ţ | [SEAL] | ATTEST: Transes Deketics Fran Feketics, Board Secretary |

GREATER WILDWOODS TOURISM IMPROVEMENT & DEVELOPMENT AUTHORITY (GWTIDA) Cape May County, New Jersey

RESOLUTION NO. 11-04 (OPERATIONS)

THE GREATER WILDWOODS TOURISM IMPROVEMENT AND DEVELOPMENT AUTHORITY AUTHORIZES THE AWARD OF THE ADVERTISING AGENCY CONTRACT TO SIGNATURE COMMUNICATIONS. THIS IS A 3-YEAR CONTRACT, BEGINNING ON JANUARY 1, 2012 AND ENDING ON DECEMBER 31, 2014, WITH A 2-YEAR OPTION, 60-DAY OUTCLAUSE, IN THE AMOUNT OF \$750,000 CONVENTION CENTER SIDE, WITH YEARS 2 AND 3 SUBJECT TO THE AVAILABILITY OF FUNDS

WHEREAS, the Greater Wildwoods Tourism Improvement and Development Authority ("GWTIDA") is authorizing the award of the Advertising Agency Contract to Signature Communications; and

WHEREAS, said contract shall be a 3-year contract, beginning on January 1, 2012 and ending on December 31, 2014; and

WHEREAS, contract shall include a 2 year option, 60-day outclause, in the amount of \$750,000.00 convention center side; and

WHEREAS, years two and three shall be subject to the availability of funds; and

NOW, THEREFORE, BE IT RESOLVED, that the Greater Wildwoods Tourism Improvement and Development Authority authorizes the award of the Advertising Agency contract to Signature Communications. This is a 3-year contract, beginning on January 2, 2012 and ending on December 31, 2014, with a 2-year option, 60-day outclause, in the amount of \$750,000.00 convention center side, with years two and three subject to the availability of funds.

| Motion By: | Mrs. Crossen | In Favor: <u>10</u> | Opposed: 0 |
|------------------|------------------------------------|---------------------------------|-----------------|
| Seconded By: | Mr. Johnson | | |
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| I hereby | certify that The Greater Wildw | oods Tourism Improvement | and Development |
| | ed the above resolution at a publi | | |
| Authority adopte | ed the above resolution at a publi | c meening, dary neid, on Adg | 430 10, 2011. |
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| Dated: August | 19, 2011 | GREATER WILDWOODS | |
| | | IMPROVEMENT AND DI AUTHORITY | EVELOPMENT |
| | | | |
| | | ATTEST: | |
| | | A A | +) |
| [SEAL] | | Fran Feketics, Board Sec | retary |
| | | Trail Felicios, Board oct | ,, o.c., j |

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